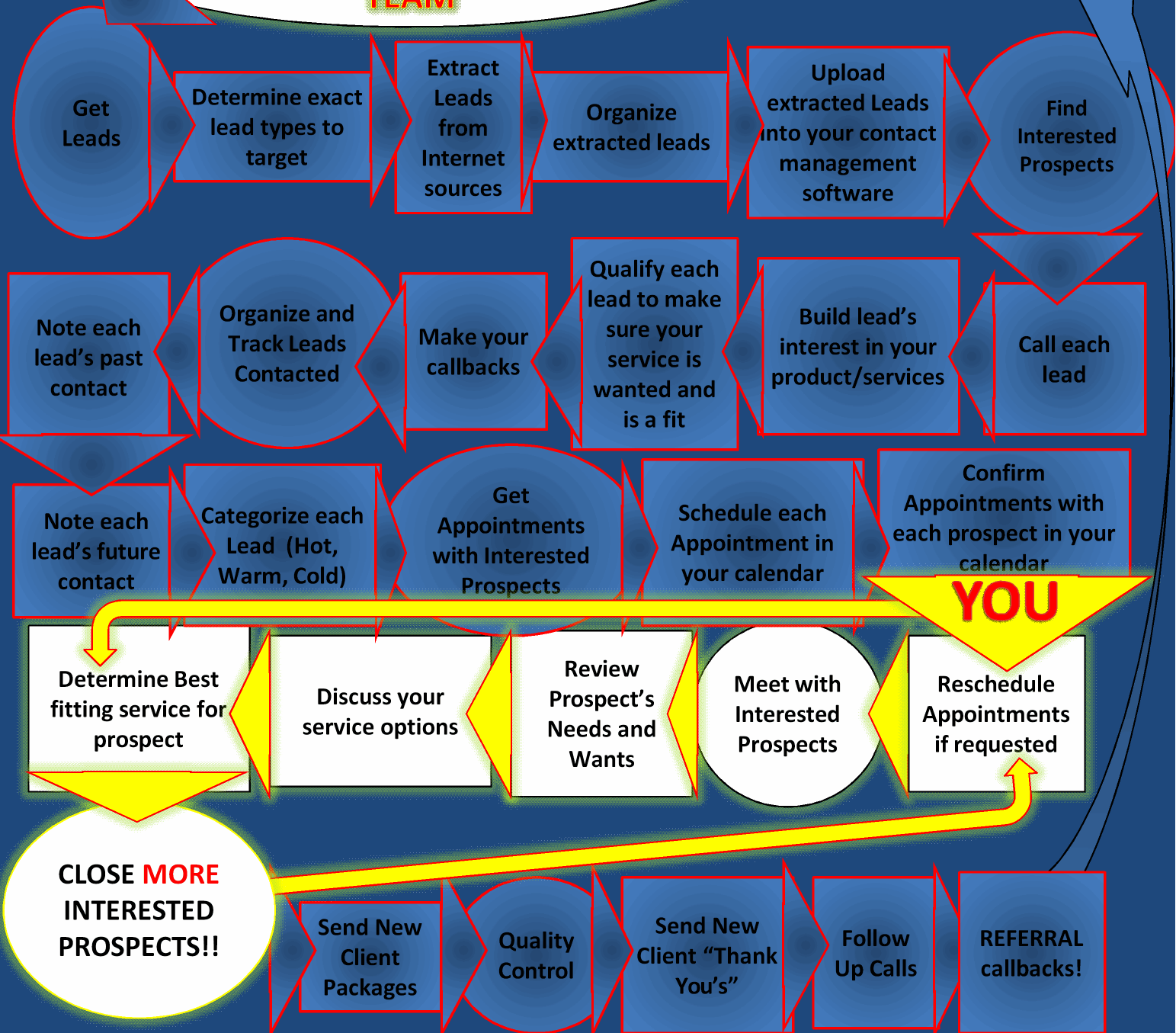


**Today, YOU
are here.**



THIS IS YOUR OSS APPOINTMENT SETTING TEAM



Get Leads

Determine exact lead types to target

Extract Leads from Internet sources

Organize extracted leads

Upload extracted Leads into your contact management software

Find Interested Prospects

Note each lead's past contact

Organize and Track Leads Contacted

Make your callbacks

Qualify each lead to make sure your service is wanted and is a fit

Build lead's interest in your product/services

Call each lead

Note each lead's future contact

Categorize each Lead (Hot, Warm, Cold)

Get Appointments with Interested Prospects

Schedule each Appointment in your calendar

Confirm Appointments with each prospect in your calendar

YOU

Determine Best fitting service for prospect

Discuss your service options

Review Prospect's Needs and Wants

Meet with Interested Prospects

Reschedule Appointments if requested

CLOSE MORE INTERESTED PROSPECTS!!

Send New Client Packages

Quality Control

Send New Client "Thank You's"

Follow Up Calls

REFERRAL callbacks!